KAPIL SHARMA





ACADEMIC PROFILE		
PGDM Finance	9 CGPA Jagdish Sheth School of Management (JAGSoM), Bengaluru	2025
B.COM	75 % Government Commerce College, Kota	2023
Class XII(CBSE)	86 % Aklank Public School, Kota	2020
Class X(CBSE)	86 % St. Joseph's Public School, Kota	2018

AREAS OF STUDY

Financial Systems and Markets, Investment Banking Mergers and Acquisitions, Financial Accounting and Financial Statement Analysis, Wealth Management, Managerial Accounting, Business Valuation and Private Equity, Alternative Investments.

LIVE PROJECTS

2 Months

FORAGE

June 2024 – July 2024

Bank of America Live Project

- Task: To conduct a comprehensive SWOT analysis to identify an ideal acquisition target.
- **Methodology:** Developed a Discounted Cash Flow (DCF) model to determine the target company's valuation, analyzed financial statements, assessed market trends, and evaluated strategic fit with the client's objectives.
- Outcome: Gained a comprehensive understanding of mergers and acquisitions, enhanced financial modeling and valuation skills, and improved strategic analysis.

FORAGE July 2024 – August 2024

Fidelity International Live Project

- Task: To optimize Fidelity International investment portfolios and evaluate potential stocks and fixed income opportunities.
- Methodology: Applied analytical skills and relative valuation analysis, and quantitative techniques like Sharpe Ratio and Excel's Solver function for optimal asset allocation.
- **Outcome:** Provided actionable suggestions for improving the investment portfolio, enhancing skills in financial analysis, risk analysis, portfolio construction.

ACADEMIC PROJECTS

Financial Statement Analysis

- **Task:** Conducted a comprehensive analysis of Titan's financial performance, focusing on key metrics such as profitability, liquidity, and solvency ratios to assess the company's financial health.
- Methodology: Analyzed financial statements and historical data to calculate key ratios and identify performance trends, compiling findings into detailed financial reports.
- Outcome: Gained understanding of liquidity ratios, debt-equity ratios, and leverage ratios; learned quantitative and qualitative analysis for detecting window dressing.

Zomato's Valuation

- **Task:** Conducted a comprehensive valuation of Zomato India using Relative Valuation analysis to estimate the firm's value and assess its market position.
- Methodology: Performed a Relative Valuation using the Price/Sales multiple to estimate a share price of INR 226. Additionally utilized Porter's Five Forces framework to evaluate industry competitiveness and PESTEL analysis to assess external market factors influencing the firm.
- Outcome: Gained expertise in Relative valuation methods, along with proficiency in using Porter's Five Forces framework and PESTEL analysis.

Design Thinking – PCR Nursery

- Task: Focused on creative problem-solving using all phases of design thinking: empathy, ideation, prototyping, and testing.
- Methodology: Used empathy-based research to understand customer needs. Employed brainstorming, prototyping, and iterative testing to refine solutions.
 Outcome: Created a promotional video to enhance brand visibility. Developed innovative packaging and redesigned the
- Outcome: Created a promotional video to enhance brand visibility. Developed innovative packaging and redesigned the layout for improved efficiency. Ranked in the top 10 among all groups in the college.

CERTIFICATIONS

Financial Modelling and Valuation Analyst	Corporate Finance Institute	2024
SEBI Investor Certification	SEBI & NISM	2024
Investment Banking	Bank of America	2024

POSITIONS OF RESPONSIBILITY

Member – Innovation Incubation Committee

2023-25

JAGSoM, Bengaluru

- Served on the Innovation and Incubation Committee, organizing various internal events and competitions, including the Innovation Incubation Practice course screening round for the batch 2023-25.
- Ensured smooth execution and active participation, demonstrating strong organizational and project management skills.

ACCOMPLISMENTS

Activities

Social Immersion Program

- As a Volunteer Mentor at Bright Future NGO, I provided guidance to students on career planning, resume building, and technical skills.
- Conducted a community survey that attracted interest from over 25 candidates and interviewed participants to evaluate the program's impact and collect feedback, demonstrating strong mentoring, communication skills.

SKILLS

Microsoft Excel, Power BI, Financial Modelling, Python